

REPUBLIC OF KENYA



MIGORI COUNTY GOVERNMENT

**REQUEST FOR PRE-QUALIFICATION  
2017- 2018**

TENDER NO. MC/15/2017-18

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SUPPLY AND DELIVERY OF  
WATER TREATMENT CHEMICALS

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## TENDER NOTICE

### PRE-QUALIFICATION OF SUPPLIERS FOR CAR HIRE SERVICES FOR THE FINANCIAL YEAR 2017-2018.

- Migori County Government desires to engage the services of suitably qualified and experienced candidates for Water Treatment Chemicals to be undertaken in the financial year 2017 – 2018.
- Complete set of Prequalification tender documents, containing detailed terms and conditions of tendering can be downloaded **FREE OF ANY CHARGE** from our Website [www.migori.go.ke](http://www.migori.go.ke)
- Completed prequalification documents in plain sealed envelopes clearly marked with Tender Name and Reference Number shall be addressed to;

**THE COUNTY SECRETARY,  
MIGORI COUNTY GOVERNMENT  
P.O. BOX 195 – 40400,  
SUNA- MIGORI**

- ✓ Should be deposited in the Tender Box located at the entrance of Supply Chain Management Services, County Headquarters so as to be received on or before **Friday, 29<sup>th</sup> September, 2017 at 10.00am.**
- Applications will be opened immediately thereafter at the entrance; Supply Chain Management Services, County Headquarters in the presence of bidders or their representative, who choose to attend. Late tenders will be returned unopened.
- The successful candidates will be selected under the selection procedure described in the prequalification documents

## **1.0 PREQUALIFICATION INSTRUCTIONS**

### **1.1 Introduction**

Migori County Government would like to invite interested and competent suppliers who wish to be pre-qualified through the following criteria for water Treatment Chemicals for the financial year ending 30<sup>th</sup> June 2018.

### **1.2 Pre-qualification objective:**

The main objective of this part is to Supply Water Treatment Chemicals under relevant tenders/quotations, as and when required during the period ending 30<sup>th</sup> June 2018.

### **1.3 Invitation of pre-qualification**

Suppliers registered with Registrar of companies under the Laws of Kenya in respective merchandise or services are invited to submit their PRE-QUALIFICATION documents to **The County Secretary** so that they may be pre-qualified for invitation to tenders / quotations. Migori County Government requires prospective suppliers to supply mandatory information for pre-qualification.

### **1.4 Experience**

Prospective suppliers must have carried out successful provision of similar services to other organizations of similar size and complexity. Potential suppliers must demonstrate the willingness and commitment to meet the prequalification criteria.

### **1.5 Pre-qualification Document**

**1.5.1** This document includes questionnaire forms and documents required of prospective suppliers.

**1.5.2** In order to be considered for Pre-qualification, prospective suppliers must submit all information herein requested.

### **1.6 Submission of pre-qualification Documents**

Complete pre-qualification documents and other requested information shall be submitted to reach:-

**THE COUNTY SECRETARY,  
MIGORI COUNTY GOVERNMENT  
P.O. BOX 195 – 40400,  
SUNA- MIGORI**

So as to be received not later than **Friday, 29<sup>th</sup> September, 2017 at 10.00am.**

## 1.7 Questions Arising from Documents

Questions/Clarifications that may arise from the pre-qualification documents should be directed to:

**Ag. HEAD OF SUPPLY CHAIN MANAGEMENT SERVICES,  
MIGORI COUNTY GOVERNMENT  
P.O. BOX 195 – 40400,  
SUNA- MIGORI  
Tel: 0710 464255  
Email: [procurement.migoricounty@gmail.com](mailto:procurement.migoricounty@gmail.com)**

## 1.8 Additional Information

The Procuring Entity reserves the right to request submission of additional information from prospective bidders.

## 1.9 Invitation to Tenders/Quotations

Bidding documents (Tender/Quotations) will be made available only to those bidders whose qualifications are accepted by the Evaluation Committee after scoring more than **80 points** soon after the completion of the pre-qualification process.

## 2. BRIEF CONTRACT REGULATIONS/GUIDELINES

### 2.1 Taxes on Imported Materials

The supplier will have to pay custom duty and VAT as applicable for all imported materials to be supplied unless the item(s) is/are donor funded or zero rated.

### 2.2 Customs Clearance

The Suppliers shall be responsible for custom clearance of their imported goods and materials.

### 2.3 Contract Price

The contract shall be of unit price type or cumulative of computed unit price and Quantities required. Quantities may increase or decrease as determined by demand and on the authority of clients' Accounting officer.

### 2.4 Payments

All Payments shall be on credit terms as stipulated in the Contract Agreement.

### 3. PRE-QUALIFICATION DATA INSTRUCTIONS

#### 3.1 PRE-QUALIFICATION DATA FORMS

3.1.1 The attached questionnaire forms PQ-1, PQ-2, PQ-3, PQ-4, PQ-5, PQ-6, PQ-7 and PQ-8 are to be completed by prospective suppliers who wish to be pre-qualified for submission of tender for the specified tender lot.

3.1.2 The pre-qualification application forms which are not filled out completely and submitted in the prescribed manner will not be considered. All the documents that form part of the proposal must be written in English Language and in indelible ink.

#### 3.2 QUALIFICATION

3.2.1 It is understood and agreed that the pre-qualification data on prospective bidders is to be used by the Procuring entity in determining, according to its sale judgment and discretion, the qualification of prospective bidder to perform in respect to the Tender Lot as described by the client.

3.2.2 Prospective bidders will not be considered qualified unless in the judgment of the Evaluation Committee they possess capability, experience, qualified personnel available and suitability of equipment and net current assets or working capital sufficient to satisfactorily execute the contract for goods/services.

#### 3.3 ESSENTIAL CRITERIA FOR PRE-QUALIFICATION

##### 3.3.1

- (a) **Experience:** Prospective bidders shall have at least three (3) years experience in the Supply and delivery of Water Treatment Chemicals and allied items. In case of potential suppliers, they should show competence, willingness and capacity to service the contract.
- (b) Prospective suppliers require special experience and capability to organize and provide services at short notice.

##### 3.3.2 Personnel

The names, pertinent information and the Curriculum Vitae of the key personnel or group to execute the contract must be indicated in form PQ-3.

### **3.3.3 Financial Condition**

The supplier's financial condition will be determined by latest financial statement submitted with the pre-qualification documents as well as letters of references from their bankers regarding supplier's credit position. Potential suppliers will be pre-qualified on the satisfactory information given.

- 3.3.4** Special consideration will be given to the financial resources available as working capital, taking into account the amount of uncompleted orders on contract and now in progress. Information on Form PQ-4 should be provided as evidence of financial capability to execute the contract.

### **3.3.5 Past Performance**

Past performance will be given due consideration in pre-qualifying bidders. Letter of reference from past customers should be included in Form PQ-6 where applicable.

### **3.4 STATEMENT**

Application must include a sworn statement (Form PQ-7) by the Tenderer ensuring the accuracy of the information given.

### **3.5 WITHDRAWAL OF PRE-QUALIFICATION**

Should a condition arise between the time the firm is pre-qualified to bid and the bid opening date which in the opinion of the Procuring Entity could substantially change the performance and the qualification of the bidder or his ability to perform such as but not limited to bankruptcy, change in ownership or new commitments, The Procuring Entity reserves the right to reject the tender from such a bidder even though he was initially-qualified.

### **3.6 OUTLINED SUPPLY AND DELIVERY PROCEDURES**

The pre-qualified applicant should also submit a brief statement of Provision of Water Treatment Chemicals Delivery, Methods and Procedures he/she plans to use to execute the contract in Form PQ-2

### 3.7 Pre-qualification Criteria

	<b>Required information</b>	<b>Form Type</b>	<b>Points Scored</b>
1	Registration Documentation	PQ-1	30
2	Pre-qualification Data	PQ-2	10
3	Supervisory Personnel	PQ-3	10
4	Financial Position	PQ-4	15
5	Confidential Questionnaire	PQ-5	10
6	Past Experience	PQ-6	15
7	Sworn Statement	PQ-7	05
8	Litigation History	PQ-8	<u>05</u>
		<b>Total</b>	<b><u>100</u></b>

### 3.8 Qualification Mark

The qualification mark is **80 points and above**.



## SECTION IV - TECHNICAL SPECIFICATIONS

### 4.1 General

**4.1.1** These specifications describe the requirements for goods. Tenderers are requested to submit with their offers the detailed specifications, drawings, catalogues, etc for the products they intend to supply.

**4.1.2** Tenderers must indicate on the specifications sheets whether the equipment offered comply with each specified requirement.

**4.1.3** All the dimensions and capacities of the equipment to be supplied shall not be less than those required in these specifications. Deviations from the basic requirements, if any shall be explained in detail in writing with the offer, with supporting data such as calculation sheets, etc. The procuring entity reserves the right to reject the products, if such deviations shall be found critical to the use and operation of the products.

**4.1.4** The tenderers are requested to present information along with their offers as follows:

- (i) Shortest possible delivery period of each product
- (ii) Information on proper representative and/or workshop for back-up service/repair and maintenance including their names and addresses.

### 4.1 Particulars : Technical Specifications for water treatment chemicals

Items supplied shall conform to the Kenya Bureau of Standards (KEBS) requirements.

### 4.2 Technical Specifications for Aluminium Sulphate

#### 5.2.1 Scope

Aluminium Sulphate is the commercial name of hydrated aluminium sulphate (AL (SO) X nH O). The material should conform to Kenya Bureau of Standard KS-03-85:2003.

#### 5.2.2 Desired Characteristics

The material shall be white, light gray or brown in colour and in form of powder, granules or lumps, free from visible impurities and almost entirely soluble in water. It shall not contain any constituent that is objectionable or harmful to human beings when the product is used in the purification of water and shall be of three sub-grades namely:

- a) Grade 1 – Iron free Aluminium sulphate having trace amount of Iron
- b) Grade 2 - Low Iron Aluminium sulphate having fairly low Iron content

- c) Grade 3 -Industrial Aluminium sulphate having a medium Iron content.

### 5.2.3 Physicochemical characteristics and requirements

Item	Characteristic	Requirement
		Grade 2
(i)	Iron content calculated as Fe maximum % (m/m)	0.14
(ii)	Aluminium content calculated as (AL <sub>2</sub> O <sub>3</sub> ) % (m/m) minimum	16.5
(iii)	Insoluble matter content, % (m/m) maximum	0.2

### 5.2.4 Packaging and Marking

The material Aluminium Sulphate shall be preferably packaged in 100 kg multi-walled paper bags or textile bags with lining of 200-250mm thickness polythine. The packages shall be securely closed and marked with the following:-

- (i) Name and grade of the material
- (ii) Manufacturer's name and recognized trademark
- (iii) Net weight of material in package
- (iv) Month and year of manufacture and expiry
- (v) Identification in code of or otherwise to enable the Batch of manufacture to be traced from records
- (vi) A certificate of analysis shall accompany each consignment if required by **Migori County Government**.
- (vii) Country of origin.

### 5.2.5 Sampling.

It is notified that the quality of the Aluminium Sulphate shall be consistent in conformity with the specifications during the tenure of tender. **The Director of Water** shall take samples from containers in a single consignment of material drawn from a single batch of manufacture. If a consignment consists of different batches of manufacturer, the batches shall be marked separately and containers belonging to the same batch shall be grouped together to constitute a separate lot.

Random samples taken from a given lot shall be mixed together to form a composite sample, which shall be tested to ascertain the conformity of the material to the required Specifications.

All samples shall be tested by the same prescribed methods to ascertain conformity to the Specification. The supplier at no extra cost shall replace materials not conforming to the Specifications.

#### 4.3 Technical Specification for 65% Calcium Hypochlorite

##### 5.3.1 Scope

The chemical contains Calcium Hypochlorite ( $\text{Ca OCl}$ )  $2\text{H}_2\text{O}$  as the main compound and should conform to the existing Kenya Bureau of Standards specification for bleaching agent Ks 03-1290 part 4: 1998.

##### 5.3.2 Desired Characteristics

The material shall be in form of white or yellowish – white granular powder. It should not contain any constituent that is objectionable to human being when the product is used in purification of water.

##### 5.3.3 Physicochemical requirements

Item	Characteristic	Requirement
(i)	Available chlorine content by mass	65% min
(ii)	Moisture content by weight	2% max
(iii)	Particle size (passing through 100 $\mu\text{m}$ sieve % by mass, max	10
(iv)	Stability % by mass difference in available chlorine before and after heating to 100°C for 2 hrs	10.0% max

##### 5.4.4 Packing and Marking

The material shall be preferably packaged in 45Kg galvanized iron drums or compound fibre drums lined with plastic bags net weight 45 kg. Alternatively the material may be packed in 45 kg HDPE drums lined with polythene paper as per UN approval. The package shall be securely closed and marked with the following;

1. Name and grade of the material
2. Manufacturer's name and recognized mark
3. Net weight of material in package
4. Month and year of expiry

5. Identification in code or otherwise to enable the Batch of manufacture to be traced from records.
6. A certificate of Analysis shall accompany each consignment if Required by **Migori County Government**.

#### **5.4.5 Sampling**

It is notified that the quality of Calcium Hypochlorite shall be consistent in conformity with the specifications during the tenure of the tender. **The Director Water shall** take samples from containers in a single consignment of material drawn from a single batch of manufacture. If a consignment consists of different batches of manufacturer, the batches shall be marked separately and the containers belonging to the same batch shall be group together to constitute a separate lot.

Random sample taken from a given lot shall be mixed together to form a composite sample, which shall be tested to ascertain the conformity of the material to the required specification.

All samples shall be tested by the same prescribed methods to ascertain conformity to the specification. The supplier at no extra cost shall replace material not conforming to the specifications.

#### **4.4 TECHNICAL SPECIFICATIONS FOR SODA ASH**

##### **5.5.1 Scope**

The name Soda Ash is the commercial designation of anhydrous Sodium Carbonate (Na CO). The material should conform to the Kenya Bureau of Standards Specification KS 03-155: 1978

##### **5.5.2 Desired Characteristics**

The material shall be dry white powder containing m large lumps or crystals and shall be "Free-floring". It shall not contain any constituent that is objectionable or harmful to human beings when the product is used in the purification of water and shall comply with the following requirement:-

- |     |   |
|-----|---|
| (a) | Total alkalinity, as Na CO per cent by mass 97.0min |
| (b) | Matter insoluble in water per cent by mass 0.35 max |
| (c) | Sulphate content, as NaSo per cent by mass 0.5 max  |
| (d) | Chloride content as NaCl, per cent by mass 0.5 max  |
| (e) | Iron content, as Fe O per cent by mass 0.025 max    |
| (f) | Fluoride content, as NaF percent by mass 0.90 max   |

##### **5.5.3 Packaging and Marking**

The Soda Ash shall be preferably packed in 50 kg multi-walled paper bags or textile bags. The packages shall be securely closed and marked with the following:-

- (a) Name and grade of the material
- (b) Manufacturer's name and recognized trademark
- (c) Net weight of material in package
- (d) Month and year of manufacture and expiry
- (e) Identification in code of or otherwise to enable the Batch of manufacture to be traced from records
- (f) A certificate of analysis.

#### 5.5.4 Sampling

It is notified that the quality of the Soda Ash shall be consistent in conformity with the specifications during the tenure of tender. **The Director of Water** shall take samples from containers in a single consignment of material drawn from a single batch of manufacturer.

If a consignment consists of different batches of manufacturer, the batches shall be marked separately and containers belonging to the same batch shall be grouped together to constitute a separate lot.

Random samples taken from a given lot shall be mixed together to form a composite sample, which shall be tested to ascertain the conformity of the material to the required Specifications.

All samples shall be tested by the same prescribed methods to ascertain conformity to the Specifications. The supplier at no extra cost shall replace materials not conforming to the Specifications.

It is notified that the quality of the Soda Ash shall be consistent in conformity with the specifications during the tenure of tender. **The Director of Water** shall take samples from containers in a single consignment of material drawn from a single batch of manufacturer.

If a consignment consists of different batches of manufacturer, the batches shall be marked separately and containers belonging to the same batch shall be grouped together to constitute a separate lot.

Random samples taken from a given lot shall be mixed together to form a composite sample, which shall be tested to ascertain the conformity of the material to the required Specifications.

All samples shall be tested by the same prescribed methods to ascertain conformity to the Specifications. The supplier at no extra cost shall replace materials not conforming to the Specifications

**PRICE SCHEDULE**

Name of Tenderer.....

Tender Number .....

<b>PRICE SCHEDULE</b>		
<b>Item No.</b>	<b>Item Description</b>	<b>Unit Price/Kg (in Ksh)</b>
<b>i)</b>	Hydrated Aluminium Sulphate (AL (SO) X nH O)	
<b>ii)</b>	Calcium Hypochlorite (Ca OCL) 2H2O	
<b>iii)</b>	Anhydrous Sodium Carbonate – Soda Ash (Na CO)	

.....  
**Signature of Tenderer**

.....  
**Official Rubber Stamp**

**Date**.....

## **PRE-QUALIFICATION DOCUMENTS**

### **FORM PQ -1 PRE-QUALIFICATION DOCUMENTATION**

**All Firms must provide:**

- (a) Copies of Certificate of Registration.
- (b) Copy of V.A.T. Registration Certificate.
- (c) Tax compliance certificate from Kenya Revenue Authority (Failure to produce this certificate to prove compliance will lead to automatic disqualification thus no further evaluation of your application)
- (d) Copies of Pin Certificates of Firm/Company/Individual
- (e) List of ongoing Contracts/Projects ( Goods, Services)
- (f) Manufactures Authorization Certificate(s).

**(30 Points)**

**FORM PQ-2 PRE-QUALIFICATION DATA FORM**

1. Contract Identification

Legal/Name of Firm .....  
Post Office Address .....  
Street and Address .....  
City .....  
Country .....  
Telephone No. ....  
Person to Contact .....  
Title .....

2. Organization & Business information

Management Personnel .....  
President .....  
Secretary .....  
General Manager .....  
Treasurer .....  
Other .....  
Partnership (if applicable) .....  
Names of Partners .....

3. Business founded or incorporated .....

4. Under present Management since .....

5. Net worth equivalent Kshs.....

6. Bank reference and address .....

7. Bonding company reference and address .....



8. Enclose copy of the organization chart of the firm indicating the main fields of activities.

(10 Points)

**FORM PQ-3 SUPERVISORY PERSONNEL**

Name .....  
Age .....  
Academic Qualification .....  
Professional qualification .....  
Length of service with contractor of supplier position held  
.....

**Supply of service experience**

- (a) Name of Client/Customer .....
- (b) Character and nature of contract .....
- (c) Contract value .....
- (d) Location of Contract .....
- (e) Period of Contract .....
- (f) Title and responsibility in contract .....
- .....
- (g) Other .....

**Proposed Technical personnel**

- (a) .....
- (b) .....
- (c) .....
- (d) .....
- (e) .....
- (f) .....
- (g) .....

Proposed position if contract is awarded .....  
.....

Brief statement of supply and service delivery method the supplier plans to use to execute the contract.

(10 Points)

FORM PQ – 4 FINANCIAL POSITION

<b>FINANCIAL CAPABILITY</b>	<ul style="list-style-type: none"><li>• Attach certified Audited reports for the last 3 years</li></ul>	(5 points)
	<ul style="list-style-type: none"><li>• Attach letters of reference from the bankers regarding supplier's credit position</li></ul>	(5 points)
<b>CREDIT FACILITY</b>	<ul style="list-style-type: none"><li>• Cash with order/ on delivery</li></ul>	(1 point)
	<ul style="list-style-type: none"><li>• 30 days credit</li></ul>	(2 points)
	<ul style="list-style-type: none"><li>• 60 days credit</li></ul>	(3 points)
	<ul style="list-style-type: none"><li>• 90 days credit</li></ul>	(4 points)
	<ul style="list-style-type: none"><li>• Over 90 days credit</li></ul>	(5 points)

(15 Points)

**FORM PQ-5 CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM**

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c ) whichever applied to your type of business.  
 You are advised that it is a serious offence to give false information on this form.

<b>Part 1 – General:</b>	
Business Name .....	
Location of business premises.....	
Plot No.....	Street/Road .....
Postal Address .....	Tel No. .... Fax .....
E mail .....	
Nature of Business .....	
Registration Certificate No.....	
Maximum value of business which you can handle at any one time Kshs.....	
Name of your bankers .....	Branch.....

	<b>Part 2 (a) – Sole Proprietor</b>			
	Your name in full .....	Age .....		
	Nationality .....	Country of origin .....		
	• Citizenship details .....			
	<b>Part 2 (b) Partnership</b>			
	Given details of partners as follows:			
	Name	Nationality	Citizenship Details	Shares
	1.....			
	2.....			
	3.....			
	4.....			
	<b>Part 2 (c) – Registered Company</b>			
	Private or Public.....			
	State the nominal and issued capital of company-			
	Nominal Kshs. ....			
	Issued Kshs. ....			
	Given details of all directors as follows			
	Name	Nationality	Citizenship Details	Shares
	1.....			
	2.....			
	3.....			
	4.....			
	5 .....			
Date .....	Signature of Candidate .....			

- If a Kenya Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or Registration

(10 Points)

**FORM PQ-6 PAST EXPERIENCE**

**NAME(S) OF MAJOR CLIENT(S) IN THE LAST TWO YEARS AND VALUE OF CONTRACT/ORDERS**

1. (i) **Name of 1<sup>st</sup> client(Organization)**.....  
(ii) Address of client (Organization) .....  
(iii) Name of contact person at the client (Organization).....  
(iv) Telephone No. of client .....  
(v) Value of contract .....  
(vi) Duration of contract (date) .....
  
2. (i) **Name of 2<sup>nd</sup> client(Organization)**.....  
(ii) Address of client (Organization) .....  
(iii) Name of contact person at the client (Organization).....  
(iv) Telephone No. of client .....  
(v) Value of contract .....  
(vi) Duration of contract (date) .....
  
3. (i) **Name of 3<sup>rd</sup> client(Organization)**.....  
(ii) Address of client (Organization) .....  
(iii) Name of contact person at the client (Organization).....  
(iv) Telephone No. of client .....  
(v) Value of contract .....  
(vi) Duration of contract (date) .....

(15 Points)

**FORM PQ-7 SWORN STATEMENT**

- a) Having studied the pre-qualification information for the above project we/I hereby state:
- b) The information furnished in our/my application is accurate to the best of our knowledge.
- c) That in case of being pre-qualified we acknowledge that this grants us the right to participate in due time in the submission of a tender or quotation on the basis of provisions in the tender or quotation documents to follow.
- d) When the call for Tenders/Quotations is issued the legal technical or financial condition or the contractual capacity of the firm changes we come ourselves to inform you and acknowledge your right to review the pre-qualification made.
- e) We enclose all the required documents and information required for the pre-qualification evaluation.

**Full Name of Applicant:** -----

**Signed and Sealed:** -----

**For and on behalf of:** -----

**Position in the Company:** -----

**Date:** -----

**(5 points)**

